

ASX: PE1

PENGANA PRIVATE EQUITY TRUST

A diversified portfolio of global private market investments, managed by one of the largest and most diversified independent asset managers in the world - Grosvenor Capital Management.

JANUARY 2023

HEALTH AND WELL-BEING

NAV PER UNIT¹ 1 MONTH
PERFORMANCE²

SINCE INCEPTION PERFORMANCE (P.A.)^{2,3}

TARGET DISTRIBUTION YIELD4

\$1.5554

-3.1%

10.7%

4%

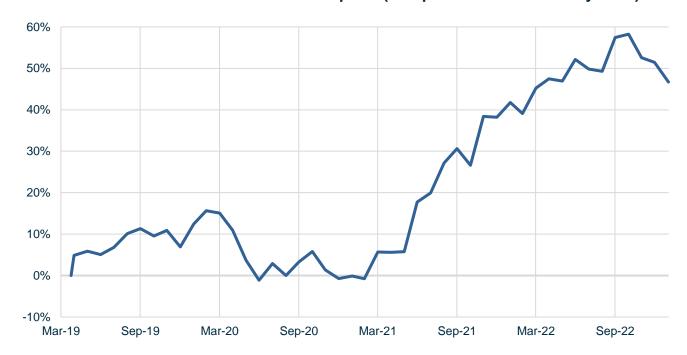
COMMENTARY

The Trust returned -3.1% over January largely as a result of an appreciation in the AUD:USD exchange rate. The negative contribution from FX was slightly offset by updated Q3 2022 valuations across some of our secondary investments.

We recently made three investments including:

- A co-investment in Milk Specialties Global ("MSG"), a vertically integrated ingredient manufacturer focused on the processing of raw dairy inputs. MSG was founded in 1949 and operates across 12 processing facilities strategically located across the US. MSG is an entrenched market leader in an industry with high barriers to entry and which benefits from the secular trends toward health and wellness, convenience, and supplements.
- A co-investment in Transmit.Live ("Transmit"), a market-leading streaming advertising software
 provider. Transmit is the first video encoding and advertising platform to offer a differentiated picturein-picture format during live programs. The company is well-positioned to benefit from secular industry
 tailwinds as the media landscape shifts from linear to streaming.
- A secondary transaction to finance the acquisition of Shiftkey a technology-enabled healthcare staffing
 marketplace that connects healthcare facilities and licensed healthcare professionals on a real-time,
 short-term basis. The company has a strong financial profile with a growing, and well-diversified,
 revenue base and meaningful EBITDA margins.

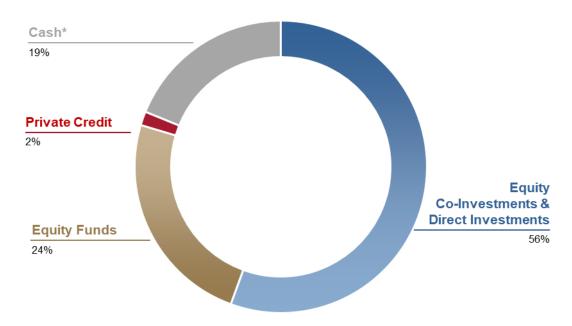
Cumulative NAV Per Unit Return Since Inception (23 April 2019 to 31 January 2023) 2,3



NAV Per Unit Return for Trailing Periods Ending 31 January 2023 ²

1 month	-3.1%
1 year	3.5%
3 years p.a.	9.3%
Since inception p.a. ³	10.7%

Portfolio Allocations by Investment Type (31 January 2023)



^{*} Cash includes short duration credit which may be used as a cash management tool.

INVESTMENT ACTIVITY - SELECTED HIGHLIGHTS 5

EQUITY CO-INVESTMENTS

MILK SPECIALTIES GLOBAL

We recently co-invested in **Milk Specialties Global** alongside Butterfly Equity, a Los Angeles, California-based private equity firm specialising in the food sector. Founded in 1949 and based in Eden Prairie, Minnesota, MSG is a vertically integrated ingredient manufacturer focused on the processing of raw dairy inputs, such as liquid whey and milk, to provide functional ingredients that are used in a variety of growing nutrition end-markets including sports nutrition, fortified foods, infant formula, and animal nutrition. MSG operates across 12 processing facilities strategically located across the US to reduce freight time and cost from liquid whey suppliers.

MSG is an entrenched market leader (#1 in whey protein isolate production and #2 in whey protein concentrate production) in an industry with high barriers to entry due in part to the lengthy requalification process often associated with switching ingredient suppliers, as well as the significant capex required to build new whey processing facilities. Moreover, secular trends toward health and wellness, convenience, and supplements have led to annual sales growth every year since 2005 (through the GFC) for protein powders, shakes, and bars. This strong, recession-resilient end market demand, when taken together with identified opportunities for the company to both expand into new product adjacencies and geographies and to execute on potential near term acquisition opportunities, made the investment opportunity particularly attractive.



Additionally, we recently initiated a co-investment alongside LionTree and SC Holdings in **Transmit.Live**, a market-leading streaming advertising software provider. Founded just over five years ago, Transmit is the first video encoding and advertising platform to offer a differentiated picture-in-picture format during live programs, creating new, and more engaging ad inventory. The company is well-positioned to benefit from secular industry tailwinds as the media landscape shifts from linear to streaming, particularly within sports. Further, the company boasts a strong base of established platform integrations with a strong pipeline of reputable customers as more streaming services adopt advertising.

Finally, we believe we are well-aligned in this transaction with LionTree, a global merchant bank with media and technology expertise, and SC Holdings, an investment firm with global experience building businesses and an existing investor in the company.

EQUITY FUNDS



We recently invested in a continuation fund organised by Lorient Capital Management ("Lorient") to finance the acquisition of Dallas-based technology company **Shiftkey** from Lorient Healthcare Fund II, L.P. Shiftkey is a technology-enabled healthcare staffing marketplace that connects healthcare facilities and licensed healthcare professionals on a real-time, short-term basis. The company provides a platform where facilities can post open shifts, eligible healthcare providers can bid on those shifts and facilities can choose the winning provider to fill the shift. Shiftkey eliminates the need for a manual recruiting process by allowing healthcare providers to match directly with facilities in a transparent and efficient process.

We believe Shiftkey's business model is highly scalable with limited capex required due to the company's historical investment in its infrastructure and its proprietary technology. The company has a strong financial profile with a growing, and well-diversified, revenue base and meaningful EBITDA margins. Additionally, attractive supply and demand dynamics within post-acute care are expected to drive overall market growth in the post-acute per diem nursing space over the next five years, and we believe that Shiftkey is well-positioned to capture market share. Finally, there is nice alignment with the sponsor in this transaction, with Lorient reinvesting all of the proceeds it received as part of the continuation fund transaction, which provides a strong signal about Lorient's conviction with the investment.

- 1. The NAV is unaudited
- 2. Past performance is not a reliable indicator of future performance, the value of investments can go up and down. The net return has been determined with reference to the increase in the Net Asset Value per Unit, as well as of the reinvestment of a Unit's distribution back into the Trust pursuant to the Trust's distribution reinvestment plan ("DRP"). Pengana has established a DRP in respect of distributions made by the Trust. Under the DRP, Unitholders may elect to have all or part of their distribution reinvested in additional Units.
- 3. The NAV per unit at inception is based on the subscription price per unit which is equal to \$1.25.
- 4. Pengana intends to target a cash distribution yield equal to 4% p.a. (prorated on a non-compounded basis) of the NAV (excluding the total value of the Alignment Shares but including the cash distribution amount payable) as at the end of the period that a distribution relates to. The targeted distribution is only a target and may not be achieved. Investors should read the Risks summary set out in Section 11 of the IPO PDS.
- 5. In reviewing the case studies / trade examples ("Examples") provided in this presentation, you should consider the following:

This presentation does not purport to make any recommendations regarding, or to serve as a basis or analysis on which persons might make investment decisions regarding, specific securities, investment strategies, industries or sectors. It is prepared for informational purposes only to provide background, data and topical comment on various aspects of the alternative investments industry. References to specific securities, strategies, industries or sectors contained in this presentation, whether successful or unsuccessful, are presented solely for illustrative and educational purposes only and should not be relied on in connection with making any investment decisions. The returns (actual or hypothetical) described in the Examples, if any, should not be taken as any indication of the performance of any investment in any strategy described herein. Further, potential outcome scenarios described in each Example represent only certain possible outcomes for the given trade. Additional outcomes may include severe or total losses.

References to "managers" or "investment managers" in this presentation are not necessarily to "managers" or "investment managers" of the underlying funds ("Underlying Funds") in which one or more GCM Grosvenor fund or account invests. Where expressly noted, however, references to "managers" or "investment managers" in this presentation are to the subset of investment managers of Underlying Funds in which one or more GCM Grosvenor fund or account invests.

By accepting this information, you agree to treat it as confidential and not to use it for any purpose other than evaluating your investment in a GCM Grosvenor fund or account. Moreover, the information may include material, nonpublic information relating to particular securities and/or the issuers thereof. Furthermore, you acknowledge that you may be receiving material, nonpublic information and that, under certain circumstances, United States securities laws prohibit the purchase and sale of securities by persons or entities who are in possession of material, nonpublic information relating to such securities and/or the issuers thereof, and the securities laws of other jurisdictions may contain similar prohibition. Therefore, it is possible that trading in securities and/or the issuers thereof which are the subject of information contained in this presentation may be prohibited by law.

GCM Grosvenor obtains information about investment managers with whom GCM Grosvenor funds or accounts do not invest, either through direct communication with such investment managers or through third-party sources. In attributing particular outlooks, expectations or statements to "managers" or "investment managers," GCM Grosvenor has relied exclusively on information communicated to it by such "managers" or "investment managers" or by third-party sources whom we reasonably believe to have reliable information concerning these matters. GCM Grosvenor has not independently verified such information and makes no representation or warranty as to its accuracy or completeness.

None of Pengana Private Equity Trust ("PE1"), Pengana Investment Management Limited (ABN 69 063 081 612, AFSL 219 462) ("Responsible Entity"), Grosvenor Capital Management, L.P., nor any of their related entities guarantees the repayment of capital or any particular rate of return from PE1. Past performance is not a reliable indicator of future performance, the value of investments can go up and down. This document has been prepared by the Responsible Entity and does not take into account a reader's investment objectives, particular needs or financial situation. It is general information only and should not be considered investment advice and should not be relied on as an investment recommendation

Pengana Investment Management Limited (**Pengana**) (ABN 69 063 081 612, AFSL 219 462) is the issuer of units in the Pengana Private Equity Trust (ARSN 630 923 643) (**the Trust**). Before acting on any information contained within this report a person should consider the appropriateness of the information, having regard to their objectives, financial situation and needs. None of Pengana, Grosvenor Capital Management, L.P. (**Grosvenor**), or their related entities, directors, partners or officers guarantees the performance of, or the repayment of capital, or income invested in the Trust. An investment in the Trust is subject to investment risk including a possible delay in repayment and loss of income and principal invested.

Authorised by: Paula Ferrao, Company Secretary



PENGANA INVESTMENT MANAGEMENT LIMITED ABN 69 063 081 612 AFSL 219 462

Suite 1, Level 27 Governor Phillip Tower, 1 Farrer Place T: +61 2 8524 9900 F: +61 2 8524 9901

E: clientservice@pengana.com

pengana.com